

BUSINESS CASE

MEDICAL DEVICES



THE CHALLENGE

Fotona needed a supplier, to who trust the production of electronics for medical devices.

THE SOLUTION

The reliable supply chain management and constant improvements of business processes helped ATech to deliver high quality products and overall support for 20 years.

OUR PARTNERSHIP

ATech's high delivery performance allowed Fotona to gain peace of mind. Relying on ATech's excellent quality supplies, Fotona focused on its business and increased sales.

“ We have been working with Atech for more than 20 years. During this time they have become our key partner for production of our complex electronic boards that we build in our products. Atech proved us that they master the change management in both fields of technical documentation and material base, that are focused in continuous quality improvement process and that they take the active role in our relationship. ”

— Branko Tovornik, Purchasing Manager, Fotona



YOUR PARTNER FOR THE FUTURE

